



EnergyWindow[®] Products and Services

EnergyWindow PowerQuote[™] Energy Sourcing Tool – Simple, Effective Energy Procurement

Using the automated, online PowerQuote[™] energy sourcing tool, buyers take control of their energy supply procurement decisions by specifying their facility energy needs and comparing offers, apples to apples. The tool helps energy buyers identify and select quality energy supply sources via an open-book, objective, Web-based procurement process. It quickly creates accurate, needs-based requests for quotation, solicits competitive bids from multiple, qualified energy suppliers, and identifies the best supplier with which to contract.

Benefits:

- *Reduced time.* We accelerate the processes of understanding deregulated markets, identifying suppliers and their offerings, contacting and discussing needs with suppliers, developing requests, and converting offers to a comparable basis.
- *Reduced complexity.* We simplify and automate the previously cumbersome, manual process of issuing Requests for Quotation (RFQs) and selecting a supplier.
- *Reduced effort.* The streamlined process enables buyers to concentrate on multiple, concurrent opportunities. E-mail alerts help monitor the bidding, so buyers and suppliers can spend less time on the Web site.
- *Reduced cost.* Buyers pay nothing out of pocket and can save thousands, even millions of dollars in energy supply costs.
- *Reduced risk.* The buyer's only commitment is to negotiate, in good faith, a service agreement with the winning supplier if their stipulated price is met.

Using the system is easy:

- Posting RFQs for multiple facilities is incredibly efficient using the PowerQuote tool, and the best part is, only the winning supplier pays our fee.
- Buyers can provide usage data in any format, and EnergyWindow can even obtain your usage data directly from the utility company, often via electronic means.
- Buyers can use our on-site "wizard" to construct requests for quotation (RFQs) or have EnergyWindow take care of the entry process and cost analyses.
- Suppliers (pre-registered and approved by EnergyWindow and selected by buyers) are notified by e-mail when new RFQs are posted.
- EnergyWindow conducts the bidding, and manages the auction process.
- Buyers and suppliers are notified by e-mail of bidding activity. When the bidding period closes, the buyer and the winning bidder are notified and can negotiate and execute the service agreement.

To learn more about the EnergyWindow PowerQuote energy sourcing tool, visit <http://www.energywindow.com/> and click on the icon, "How EnergyWindow Works." For an even closer look, register online at <https://auction.energywindow.com/os/register.shtml>.

EnergyWindow PowerScape® Energy Market Knowledgebase – Help With Competitive Energy Markets

It can be difficult and time consuming to maintain current information about energy markets. We know, because we develop and maintain that same information as a critical enabler for the EnergyWindow PowerQuote energy sourcing tool. The PowerScape® energy market knowledgebase can help buyers avoid missed opportunities by keeping them up to date on rapidly changing markets and by reducing the amount of time spent gathering and maintaining information about markets, distribution company rules and suppliers.

The PowerScape knowledgebase is a Web-based, real-time, dynamic and customizable tool. It provides buyers with insight into current and anticipated market activity, distribution territories, active suppliers, distribution territory rules and regulations, and supplier-specific offerings. The PowerScape knowledgebase was designed in response to the needs of corporate energy managers, buyers, and consultants.

Benefits:

- *Critical information at a glance.* Easy to read graphics indicate current or anticipated state market activity.
- *Accurate energy supply status.* View distribution territory activity and active suppliers on a state or regional basis.
- *Insight.* Expert commentary and detailed information about distribution territories' rules and supplier products.
- *Simplicity.* Energy buyers can more easily determine when and where to focus time and resources, and when to solicit bids from suppliers.

For more information or to get access to a demonstration version of the EnergyWindow PowerScape energy market knowledgebase, visit <http://www.energywindow.com/Focus/>

EnergyWindow Energy Management and Supply Consulting – Trusted Expertise

EnergyWindow consultants are respected experts in the energy industry and are available to help buyers' companies develop an energy strategy and program. We use a proprietary approach built upon the PowerStrategy® energy management planning process. First, our experienced team reviews the company's business strategy, facilities requirements, performance measures, management practices, and the current energy environment, among other factors. Then, we facilitate the management team's active involvement in shaping a customized, overall energy strategy and program. This collaborative process results the identification of short- and long-term priorities, focused action plans, and recommendations for cost-effective alternatives for energy management and procurement. We also build performance

measures and accountabilities into the plan so that companies can pursue energy cost reductions more effectively.

Benefits:

- *Experience.* EnergyWindow consultants are industry veterans who possess not only deep energy insight, but also business management expertise.
- *Flexibility.* Each company has its unique challenges, so each EnergyWindow solution is unique. We vary our approach based on the particular circumstances and preferences.
- *Collaborative approach.* As consultants, EnergyWindow staff works with a company's management team or energy consultant. We encourage active management involvement throughout the strategy development and implementation.
- *Conserves staff resources.* Leveraging EnergyWindow's expertise frees up internal resources to focus on other priorities and core competencies. We can take on select elements of an energy management program or offer a turnkey approach, depending on a company's needs.

EnergyWindow consultants can also help businesses:

- Design concepts for energy management processes and information systems.
- Conduct site audits and offer solutions for reducing energy demand.
- Identify retrofits that will reduce energy use and achieve positive ROI quickly.
- Identify supply cost saving opportunities available through competitive supplier bidding or alternative rates.

To learn more about EnergyWindow consulting and the PowerStrategy energy management planning process, contact us at info@energywindow.com or call toll-free, 877-444-0087.

EnergyWindow PowerMonitor[®] Energy Performance Management Information System

EnergyWindow has developed the PowerMonitor[®] energy performance management information system and the PowerTrac[®] contract management Tool. The online PowerMonitor information system can be used to track natural gas, electricity and other utilities on a monthly basis. The system employs a series of screens that will match a company's facility characteristics, organization structure, and management approach. It compares monthly use, demand, and cost to goals or historical values. Color coded fields on the screens, along with e-mail alerts and graphs, attract management's attention when appropriate, based on alert criteria established by management. The system also includes the PowerTrac contract management tool. The PowerTrac tool incorporates screens for energy contract and service supplier information, including end of contract or action e-mail alerts.

Benefits

- *Keeps you on top of important developments.* E-mail alerts based on personalized criteria prompt management when more direct attention may be appropriate.
- *Saves time.* Easy-to-read graphs and tables quickly present the most critical information.

- *Delivers up-to-date information.* EnergyWindow extracts data from local distribution companies via electronic means or billing services and systems, such as FacilityIQ,[™] Cadence,[™] or CASS[™] and others to refresh the system on a monthly basis.

For more information or a demonstration of the EnergyWindow PowerMonitor Energy Performance Management Information System and the PowerTrac contract management tool, contact us at info@energywindow.com or call toll-free, 877-444-0087.

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